



## **DSV in the USA**



# DSV in the USA



## Air & Sea



35 locations



+1000 staff



+292,000 TEU annually



+223,000 tons annually

## Road



14 locations



+680 staff



230 Drivers

## Solutions



33 locations



+2370 staff



9.8 million sq. ft.

# Division Locations



## Air & Sea

Atlanta	Cleveland	McAllen	Portland
Austin	Dallas	Memphis	Reno
Boston	Denver	Miami	Salt Lake City
Buffalo	Detroit	Minneapolis	San Diego
Charleston	Houston	Milwaukee	San Francisco
Charlotte	Indianapolis	Oklahoma City	San Juan, PR
Chicago	Kansas City	Orlando	Seattle
Cincinnati	Laredo	Philadelphia	Washington D.C.
Clark	Los Angeles	Phoenix	



## Solutions

Aurora	Independence	Monroe
Charleston	Ironton	Moody
Chester	Lansdale	New Johnsonville
Edison	Laurens	Rancho Cucamonga
El Paso	Lawrenceville	Reno
Elgin	Little Hocking	Richmond
Fontana	Los Indios	Romulus
Grand Prairie	Louisville	West Columbia
Greensboro	Lugoff	Whitestown
Greenville	Moberly	



## Road

Atlanta	Laredo
Boston	Los Angeles
Charlotte	Medford
Chicago	Missoula
Dallas	Miami
Denver	Newark
Grand Rapids	Portland



# Vertical Markets



## Retail

- Food & Beverages
- Electronics & Appliances
- Sports & Leisure
- Home Products & DIY
- Fashion, Footwear & Apparel



## Aerospace

- Production logistics
- Aircraft engine logistics
- Spare parts and AOG logistics
- Aviation aftermarket logistics (MRO)



## DSV Projects

- Turnkey deliveries
- Infrastructure challenges
- Government Logistics
- Ship & Air Charter



## Pharma

- Beauty and Skin Care
- Diagnostic / Med-Tech
- Biologics / Bio Similar
- Generics
- Consumer Healthcare



## Automotive

- In-house engineering capabilities at select locations
- Sequence racking
- Materials handling equipment
- Specific packaging



## Cruise Line & Marine Services

- Operational & hospitality supplies
- Marine & ship spares
- Dry dock projects & supplies



## Oil & Gas

- Oversized projects, NFO Hand Carry
- Strategic / Charter Lift
- Restricted and Hazardous Material
- On Site Crating, On Site Warehousing
- Deepwater access



## Renewable Energy

- Nacelles, blades, hubs and spinners
- Towers
- Flanges and steel plates
- Molds
- Spare parts



## Fairs and Exhibitions

- Overseas storage of empty crates / full goods
- Liaison with general contractors for US exhibitions
- Return transport or on-forwarding
- Domestic event shipping services
- Overseas & domestic customs clearance processes

# Service Offerings - Air & Sea



## Air & Sea

### Schedules:

- Gateway Services for Air / LCL
- Daily Air Consolidations & Expedited Services
- Weekly LCL / FCL Consolidations

### Management:

- Multi Carrier Contracts, Global Rate Negotiation
- Core Carrier Agreements
- Centralized procurement with local contacts



## US Customs: Import & Export

- Government and Corporate Compliance
- AES, AMS and ACI Certified
- Regulatory Compliant – Security Conscious
- Licensed US Customs Broker
- Centralized Account Management
- Classification and Valuation Analysis
- Government Compliance Services
- Drawback Assessment and Application
- Preparing and Filing Drawback



## Exhibition & Event Logistics

- Overseas storage of empty crates / full goods
- Liaison with general contractors for US exhibitions
- Return transport or on-forwarding
- Domestic event shipping services
- Experienced event logistics personnel
- Complete door to booth export/import solutions
- Documentation, packing, labeling guidance
- Overseas & Domestic Customs clearance processes



## Project Cargo

- Specialized Staff
- Out of Gauge and/or Heavy Cargo
- Military Cargo, Air & Ship Charters
- Complex Machinery, Breakbulk
- Flat Racks & Open Tops
- Chartering and Cross Trade
- Dismounting and Erection
- Packing, Crating and Storing
- Warehousing and Support (Duty Drawback)

# Service Offerings - Road

## Asset Based



## Non Asset Brokerage



### Specialized Fleet Solutions

- Heavy haul equipment from 5 to 9 axle combinations
- Freight up to 18' wide / 16' high / 105,000 lbs.
- Perimeter trailers, platform trailers, platform dollies

### Dedicated Fleet Solutions / Contracted Lanes

- Activity based pricing
- Improved safety experience
- Driver turnover – low
- More predictable operating ratio
- Preventative maintenance – more easily accomplished
- More predictable revenue stream

### Intermodal

- Direct rail contracts and long term relationships with UP, CSX, NS, BNSF & Canadian railroads
- Intermodal into & out of Mexico
- Intermodal management – live feeds, ETAs & ramp notifications
- Extensive Dray network

### Transport Management Solutions

- Planning and optimization
- Dynamic software planning with consultant services
- Carrier bid and procurement services
- Carrier contracting and claims administration
- Multi-model management (FTL, LTL, IM & Parcel)
- Dedicated fleet sizing and management

### FTL Brokerage

- A fully integrated TMS for managing clients, carriers and freight
- Carrier safety vetting and monitoring
- Single provider for a variety of transport solutions

### LTL Brokerage

- Full range of LTL services
- Transaction \*SaaS to Consultant services
- All 48 states & cross border
- Standard & fixed days expedited service
- TMS driven, from self service to full service

(\*SaaS – Software as a Service)

# Service Offerings - Solutions



## Network Design

- Gravity Analysis
- Warehouse location & number
- Distribution models



## Warehousing

- Staff allocation
- Equipment allocation
- Warehouse layout
- Processes
- Systems
- Order visibility



## Inventory

- Statistical safety stock
- Service level management
- Economic order quantity
- Forecast accuracy



## Transportation

- Freight management
  - Execution
  - Monitoring
  - Exception handling
- Carrier pricing
- Transport mode





**Thank you!**

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